2017 Farm Management & Marketing Series

Tuesdays, February 7, 14, 21, & 28
6:30 to 9:00 p.m.

Robert Fulton Ag Center
8770 St. Rt. 108, Wauseon

This series is designed for new, “nextgen” and mid-career crop & livestock farmers/couples who wish to better manage, market, and benchmark their farm enterprises.

Agenda

February 7 #knowyournumbers
• Making Your Records Do More than Taxes/Enterprise Record Keeping FSA Farm Loan Programs
• Precision Balance Sheets – How? Why

February 14 #dontgobrokebreakingeven
• Developing Your Farm’s Business Plan
• Diversify Your Portfolio
• Calculating Cost of Production

February 21 #marketready
• Crop Insurance Basics
• Grain Market Analysis and Marketing Simulator

February 28 #farmanotheryear
• Farm Legal Advice
• Grain Marketing Strategies
• Benchmarking, Wrap Up and Evaluation

Presenters
Sam Custer
OSU Extension, Darke County
Bruce Clevenger
OSU Extension, Defiance County
Eric Richer
OSU Extension, Fulton County
Peggy Hall
OSU Ext. Ag Law Specialist
Ben Wiginton
AgYield
Neil Rupp
Pettisville Grain Co.
Jason Kryder
Prudential

Hosted by:
Eric Richer, OSU Extension, Fulton Co.
richer.5@osu.edu, 419-337-9210


Name(s):____________________________________________________________________________________
Address:____________________________________________________________________________________
Phone:____________________________________    E-mail:__________________________________________

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